Hauni – partner to the tobacco industry
Hauni is the world’s leading supplier of technologies as well as technical and consultancy services for the international tobacco industry. With corporate locations around the globe, Hauni supports customers worldwide in the fields of tobacco processing as well as filter and cigarette manufacturing.

The company offers not merely innovative technologies for all process stages, from tobacco processing to the production of filter rods, cigarettes and special products through to final quality measurements. Its portfolio also encompasses efficient technical services as well as individual consultancy on technologies and processes.

Hauni is the founding company of the Körber Group, a leading international technology group employing around 3,900 employees worldwide. Sales in 2011 exceeded €780 million.
Expertise, innovation, the environment

**Worldwide expertise.** The international tobacco industry faces many new challenges. As the world’s most successful supplier of technologies and solutions for tobacco processing, filter rod and cigarette production, we support our customers in the development of new products, the opening up of new markets and improving their processes. It is not just our technologies and innovations which ensure the maximum possible flexibility together with outstanding reliability and high quality. Our worldwide services and consultancy are also tailored to the high quality and flexibility requirements of our customers.

**Innovation for our customers.** We know that research and development are of paramount importance against the backdrop of increasingly demanding market requirements. For this reason we consistently invest an above-average share of our earnings in innovation. Over recent decades our new ideas have repeatedly revolutionized manufacturing processes within the tobacco industry. A quality management system spanning the Tobacco Division also guarantees the high and unfailing quality of all Hauni products and services.
Environmental protection. For Hauni, environmental protection is not set apart from other goals. Instead, it is an integral part of our long-term corporate strategy. Our striving for ultimate product quality also entails the efficient use of resources, both in the production process as well as in the product itself. For example, we have for many years successfully reduced the volume of solvents used in the manufacture of our machines, have developed a multi-cycle system for deliveries, and have rigorously been able to optimize the energy consumption of the machines themselves.
Our products cover a broad spectrum of technologies and services for the international tobacco industry. These range from machinery and plants for tobacco processing to the production of filter rods, cigarettes and special products. In addition, we also offer tailored services for the entire lifecycle of the machines, as well as customized technical consultancy services.

**Tobacco processing**
- Machines for all core processes of tobacco processing
- Logistics components for feeding, transporting and storing tobacco
- Process automation

**Cigarette production**
- Cigarette production lines
- Laser perforation systems for producing highly-ventilated cigarettes
- Machines for producing cigars, cigarillos, cigarette tubes and other special products
- Online and offline quality assurance systems
**Filter rod production**
- Filter and multifilter rod production lines
- Paper filter makers
- Online and offline quality assurance systems

**Logistics components**
- Cigarette, tipping and filter paper supply
- Transfer and storage systems for filters and cigarettes

**Cigarette Production Management System (CPMS)**
- Information and production management systems for cigarette production

**Consulting**
- Customized process planning and optimization

**Service**
- Delivery of spare parts and subassemblies
- Installation, maintenance, repair, reconditioning and modernization of machinery and plants
- Training and production support
- Individual service packages
Employees and sites

As the world market and technology leader, we maintain representative offices for our customers around the globe. This enables us to help international corporations meet their worldwide challenges.

Well-trained and motivated employees represent the foundation of our corporate success. We know that their expertise and commitment make us a sought-after partner to our customers.
Hauni employs around 3,900 people in their production facilities and sales and service companies worldwide. Their development is important to us. We therefore make training junior employees, qualifying staff and improving our managers’ skills a priority.
History

1946 Hauni begins repairing cigarette machines in Hamburg.

1952 First order for the comprehensive realization of a new cigarette factory in Burma.

1954 Over 1,000 employees.

1955 Foundation of Hauni Richmond/USA.

1956 With its filter application machine MAX, Hauni breaks through on the international market.

1964 All tobacco monopolies around the world are Hauni customers. The company has over 2,000 employees.

1970 Diversification in the field of “paper technology” begins with the acquisition of E.C.H. Will, Hamburg, a globally-renowned manufacturer of paper processing machines.

1978 Entry into the “machine tools” field: the acquisition of the grinding machine manufacturer Blohm, Hamburg, marks the foundation of a third division.


1981 Merger of the Kurt-A.-Körber Foundation (founded 1959) and the Hauni Foundation (1969) to create the Körber Foundation.

1982 LNI Electronics, Geneva, becomes part of the Körber Group: a specialist for cigarette machine electronics.
1987 Conversion of Hauni-Werke into Körber AG and pooling of all companies within Körber AG.

1989 Foundation of Universelle, Schwarzenbek. Universelle focuses on the reconditioning of older Hauni machines.

1992 Death of the company founder Dr. Kurt A. Körber; sole shareholder of all companies is the Körber Foundation. Foundation of Baltic Metall as supplier for the Group’s tobacco technology companies.

1994 Foundation of Hauni Hungaria, Pécs/Hungary, as supplier for the Group’s tobacco technology companies.

1995 Körber Aktiengesellschaft is established as a holding company for the three divisions Tobacco Technology, Paper and Tissue Technology as well as Machine Tools.

2001 Foundation of Hauni Malaysia. Hauni Malaysia becomes responsible for reconditioning older Hauni machines within the Asia region.

2004 Foundation of Hauni Primary GmbH as independent company. Hauni production activities are assumed by Baltic Metalltechnik GmbH.

2006 Hauni Malaysia expands and moves into a larger production site.


2010 Sodim SAS, Orléans, complements the Tobacco Division with offline measuring instruments for laboratory and production use.
The international Körber Group

The Körber Group brings together more than 30 leading international technology companies active in the fields of tobacco, tissue, mail solutions, hygiene solutions, intralogistics, machine tools and pharmaceutical packaging systems.

With sites around the world, we combine the advantages of a global Group with the strengths of highly-specialized and flexible medium-sized companies.

With approx. 9,600 employees the Körber Group generated sales just under € 2 billion.

The sole shareholder of Körber AG is the Körber Foundation.

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**Tobacco.** Hauni is the world’s leading supplier of technologies as well as technical and consultancy services for the international tobacco industry and offers innovative solutions for all process stages of cigarette manufacturing.

**Tissue, Mail Solutions, Hygiene Solutions and Intralogistics.** The current business activities of the Körber Process Solutions companies include the converting and packaging of tissue and hygiene products, as well as mail solutions and intralogistics applications.

**Machine Tools.** Machine tools and systems for surface and profile grinding, cylindrical grinding, as well as tool grinding and combination machining are offered under the roof of Körber Schleifring.

**Pharmaceutical Packaging Systems.** The Körber Medipak companies provide pharma services, packaging design, packaging and inspection machinery, Track & Trace solutions as well as patient ready medication systems from a single source.
The Körber Foundation

**Forum for Impulses.** International Affairs, Education, Science, Civil Society and Culture – the Körber Foundation is active in these fields through a large number of dedicated projects. It offers citizens who are determined to change things for the better the opportunity to get involved and to develop their own initiatives.

The Körber Foundation was founded in 1959 by Kurt A. Körber. It is active today nationally and internationally with dedicated projects and events based at its sites in Hamburg and Berlin, and has approx. 60 employees.

The Foundation has assets totaling €515 million. This includes a 100% stake in Körber AG.

Further information about the Körber Foundation is available on the internet: www.koerber-stiftung.de

The founder of the Körber Group, Dr. Kurt A. Körber (1909-1992), “was an important and even more successful businessman. He was a public philanthropist with high, idealistic social principles. And he was an individual of independent political judgement with a strong sense of responsibility as a member of society, as a German and as a citizen of the world. A keen sense of responsibility for Hamburg, for Germany, for peace between nations and states, and peace between people and the environment.”

(Helmut Schmidt in “Die großen Stifter”, Siedler Verlag 1997)
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